

Partner with Aged Care Steps for success

Solving aged care advice

Aged care advice has the potential to transform clients' lives, grow your business revenue and increase job satisfaction. With an ageing population and an increasing incidence of frailty in the later stages of retirement, aged care needs and advice is also a key consideration for meeting the Code of Ethics – but not every adviser wants (or needs) to be an expert, and not all businesses are the same.



Choose your business model

Aged Care Steps can help you start the journey or accelerate your business growth. Whatever business model you choose, we have the solution you need.



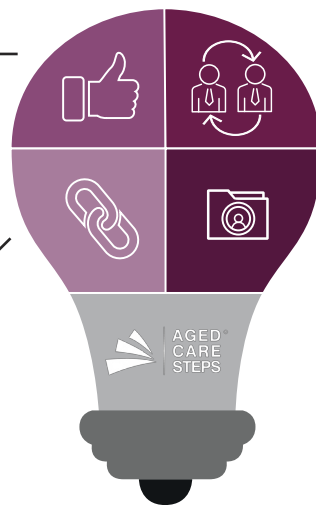
Do it for you

We give advice (using our personal advice AFSL) - mentor you or be referred by you.



Connect you

Help you build a relationship with an expert in your AFSL or local area.



Do it with you

You give advice but outsource paraplanning to us (including strategy design).



Enable you to do it

We provide the tools you need to give and prepare advice in-house.

Become accredited

Regardless of the solution you choose, you need to be business ready. This starts with knowledge and skills to understand the rules and be confident with client discussions.

Aged Care Steps offers the leading accreditation training, with a practical focus so you can see how to give aged care advice.



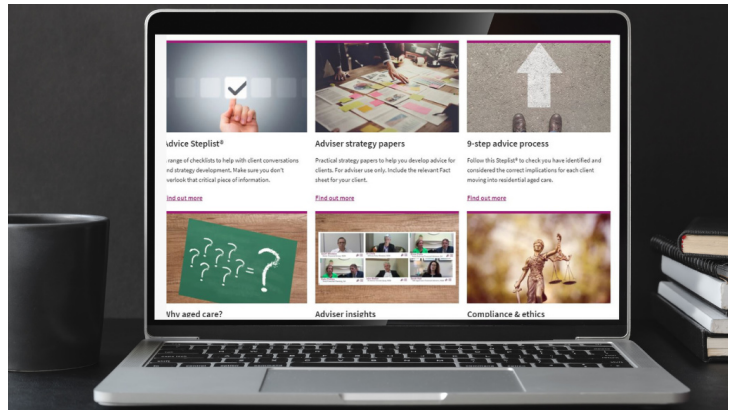
Phone us on
1300 226 816

or go to our website
www.agedcaresteps.com.au

How we support you

Business Toolkit™

Looking for business efficiency? Become an Aged Care Steps member to save time and money, with everything you need to deliver quality aged care advice. The Business Toolkit™ is the core of our membership packages. It is your one-stop-shop for everything aged care advice related. Whether you need to run a quick calculation or promote your service (or anything in between), the Business Toolkit™ will be your first port of call.



Advice Generator™

Don't waste time building your own spreadsheets and text templates, Aged Care Steps has done the work for you. With simple data input and templated SOA wording, the Advice Generator™ is fast and flexible. You can model up to five strategies and produce an advice document, with confidence in the accuracy of outcomes.

Paraplanning

No time to write an aged care advice document? Or not sure how? We can do it for you - with quick turnaround times and ideas to develop the advice strategy.



Aged Care Personal Advice™

Sometimes it may be daunting to give advice to clients. Perhaps aged care hasn't yet been part of your business, or you are not authorised to give advice on aged care but suddenly you have a client who needs help. Or perhaps you want a mentor to help you learn as you go. This is why we have developed Aged Care Personal Advice™, to work with you to give personal advice to your clients.